

## Program Overview

The only company that partners with the new car buyer from defining your vehicle needs, through finalizing the delivery. Utilizing a consultative approach, a MVP professional will:

- ✓ Provide consultation on the selection and terms of your next vehicle
- ✓ Set all appointments with you and the dealership
- ✓ Search and locate your desired vehicle - any manufacturer
- ✓ Negotiate the most competitive price and terms on your behalf
- ✓ Represent YOU - MVP never accepts any money from a dealership
- ✓ Save you time and money

We offer a flat fee for our professional services (based on MSRP) or a percentage of the new vehicle savings, if you've already located and negotiated a price for that vehicle. Ask your MVP representative for details.

**YOU**



**MY  
VEHICLE  
PARTNER**



**VEHICLE DEALERS**

## Don't just take our word for it...

"My Vehicle Partner has taken care of my last two car deals. I just tell him what car and features I want, and he took care of absolutely everything, even advising on the lease-end process. The thought of negotiating is very intimidating for me, so I am extremely grateful to have Chuck! I will definitely call on him for my next car."

*-Madeline*

"The last 2 cars that I've leased, Chuck was my consultant. He went above and beyond researching and getting me the best car and price. I would not hesitate to recommend him to all of my family and friends. I'll be using him again!"

*-Linda*

"Buying/leasing a car for me is not something I'm comfortable with, particularly the negotiating part. My Vehicle Partner made me feel comfortable and confident that I wouldn't be taken advantage of. Additionally, I truly appreciate the ease of the sign and drive (doesn't get any easier than trading keys)! I would recommend this company to everyone!"

*-Hannah*

**MY  
VEHICLE  
PARTNER**

*Vehicle Lease and Purchase Consultants*



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## Background

My Vehicle Partner was founded for those that loathe the stressful car buying experience and those who just don't have the time nor skill necessary to negotiate for a new vehicle.



*"Did you know that women pay hundreds and sometimes thousands more than their male counterpart for the same vehicle - coined, the pink tax"*

Our management team has more than 55 years of sales, negotiating and automotive experience. These skills were acquired from the Harvard Business Management School and honed throughout the last three decades.

Some consumers do a sound job negotiating a fair sale price, but give back all of their savings and more in the finance office.

Dealerships reap huge profits by selling overpriced and unnecessary items and services, such as: VIN etching, prepaid service plans, paint sealant, fabric protector, tire\road-hazard, rust proof undercoating, acid rain protector, credit life\disability insurance and extended warranties. We'll help navigate you through this process.

## Features and Benefits

We will assist you in the vehicle selection process by informing you of manufacturer, dealer, finance incentives and rebates. By understanding market conditions, we can recommend one vehicle over another, as well as advising you on the most common dilemma - should I lease or purchase. Many websites are an excellent source to research or narrow your new vehicle search (Edmunds, TrueCar and the manufacturer's own website).

Car dealers attempt to wear you down, tire you and extend the sales process. Our representatives will prepare you, search dealer inventory, negotiate on your behalf, schedule appointments for your test drive and closing thus, shortening the sales cycle significantly!

When you partner with My Vehicle Partner - all of the dealer games are eliminated. Think of us as your dealership bodyguard!

You benefit by getting the vehicle you want and at the price and terms you can feel confident in.

## Our Painless Process

- 1** Call or e-mail us at the contact information below. If you haven't already done so, narrow your vehicle search using the websites we mentioned previously.
- 2** A My Vehicle Partner representative will initiate a consultation call or face-to-face, to gather all of the necessary information, prior to our scheduled appointment to the dealership.
- 3** We'll communicate with you every step of the way. Phone, email or text message just let us know your preference of communication.

*A My Vehicle Partner professional will partner with you throughout the entire sales process, to ensure that you avoid the most common errors. The most enjoyable part of our job is negotiating the most competitive price and terms for your new vehicle.*

